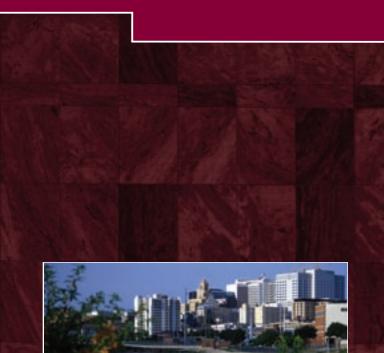


Motivational Interviewing



Motivational Interviewing: Facilitating Behavior Change Sponsored by: Mayo Clinic Nicotine Education Program Are you frustrated at your attempts to motivate people to change harmful behavior? Tired of arguing the same points over and over again? Change can be very difficult, especially those related to serious health problems such as smoking, obesity, nutrition, and medication compliance. Are you ready to try a new method of addressing behavior change?

Motivational Interviewing (MI) is an approach designed to facilitate resolution of issues that inhibit positive behavior change by actively engaging the patient in the process. It is the "spirit" of MI: demonstrating empathy, encouraging patient selfexploration, and emphasizing patient autonomy that can successfully help patients pursue a course of change.

Our six-hour interactive workshop provides an overview of Motivational Interviewing philosophy and incorporates strategies to address behavioral change.

Upcoming Courses

Monday, August 18, 2008 Monday, March 30, 2009 Monday, September 21, 2009

Intended Audience

This course is designed for health care professionals who work with patients especially those involved in counseling behavioral change.

Facilitators

All trainers have a wealth of experience in counseling, and hold a minimum of a Master's degree in a counseling-related field. They have experience using motivational interviewing strategies with patients and are certified trainers in Motivational Interviewing.

Cost

Standard Registration - \$200.00

Time

9:00 a.m. – 4:00 p.m. Continental breakfast and lunch included

Location

Mayo Clinic - Rochester, Minn.

Continuing Education Hours 6 hours

Course size will be limited.

Texts

We strongly recommend reading the following books prior to attending the course:

Miller, W. R., & Rollnick, S. (2002). *Motivational Interviewing: Preparing people for change* (2nd ed.). New York: The Guilford Press.

Rollnick, S., Mason, P., & Butler, C. (1999). *Health Behavior Change: A guide for practitioners*. New York: Churchill Livingston.

Learning Objectives

- 1. Describe the "spirit" and key skills of Motivational Interviewing.
- 2. Demonstrate and practice the interpersonal style and primary skills for:
 - engaging the patient
 - responding to resistance
 - exploring and enhancing motivation for behavior change
- 3. Name the four "opening strategies" of Motivational Interviewing represented by the acronym, OARS.
- 4. Describe two strategies to elicit change talk.

Additional Information

For more information on our education opportunities, please contact the Nicotine Education Program at (507) 266-1093 or (800) 344-5984 or visit http://ndc. mayo.edu.

Registration materials, for this and other courses, available online.

Mayo Clinic Nicotine Dependence Education Program Participant Registration

Motivational Interviewing: Facilitating Behavior Change

Course Dates:

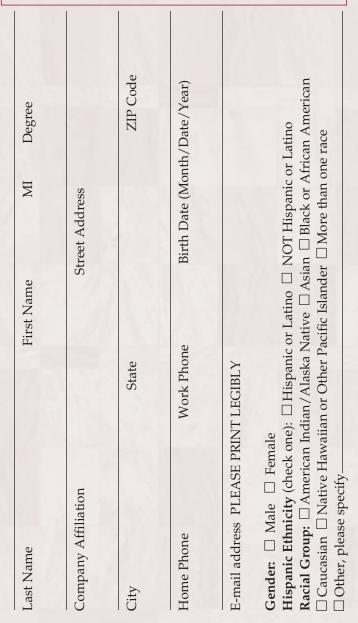
🗆 Monday, August 18, 2008

□ Monday, March 30, 2009

Monday, September 21, 2009

Course Fees

- □ \$200 Standard Registration
- S100 Mayo Clinic & Mayo Health System employees
- □ \$125 Mayo Health Companies employees



Current Position:	Primary Specialty:
□ Physician	Administration
Administrator	□ Chemical Dependency
Counselor	Community/Public Health
□ Dentist	Dental Specialty
□ Dental Hygienist	□ Education
Dietitian	Family Medicine
□Nurse	Internal Medicine
□ Nurse Educator	□ Obstetrics/Gynecology
□ Nurse Midwife	□ Oncology
□ Nurse Practitioner	Pediatric /
🗆 Physician Assistant	Adolescent Medicine
Program Coordinator	Preventive Medicine
□ Psychologist	□ Psychiatry/Psychology
□ Research Assistant	Research
□ Resident/Fellow	□ Surgery
□ Respiratory Therapist	Tobacco Control
□ Social Worker	□ Tobacco Intervention
□ Student	Services
□ Other, Please Specify	□ Other, Please Specify

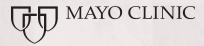
Please ensure you indicate course date preference.

Check payments for the appropriate course fee can be sent to:

Mayo Clinic Nicotine Education Program Attention: Audrey Schroeder, 200 First Street, SW Rochester, MN 55905

Cancellation Policy

Your registration fee, less a \$25 administrative fee, will be refunded when written notification is received by Mayo Clinic Nicotine Education Program at least two weeks prior to the start of the course. You may fax written notification to 507-255-0652. No refunds will be made inside 14 days.



200 First Street SW Rochester, Minnesota 55905 www.mayoclinic.org

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